## **SWS Target Market Determination**





Product Name	New Vehicle Loan	
Issuer	South West Slopes Credit Union Ltd trading as SWSbank (SWS)	
133421	ABN 80 087 650 673 AFS & Australian Credit Licence Number 240712	
Date of TMD	10/09/2025	
Target Market	A person/s aged 18 years or older that is/are eligible to become a member of SWSbank under our constitution and is/are looking to purchase a new vehicle with the flexibility to make additional repayments and redraw funds as required.	
	Minimum Amount	\$1,000
Features	Maximum Amount	\$200,000
	Maximum Loan Term	5 or 7 Years
	Maximum Vehicle Age	Up to 3 years old
	Repayment Frequency	Weekly, Fortnightly, or Monthly
	Monthly Fee	\$0
	Annual Fee	\$0
	Establishment Fee	\$0
	Late Repayment Fee	\$0
	Redraw Fee	\$0
	Additional Repayments Allowed	Yes, without penalty
	Interest Calculated	Daily and charged at the end of the month
	Interest Type	Variable
	Debit Card Access	No
Distribution Channels/ Key Attributes	ATM/EFTPOS Access	No
	Apple/Google/Samsung Pay	No
	Direct Deposit Available	Yes
	ePay and OSKO available	Yes
	Internet Banking & Mobile App	Yes
	Redraw	Yes
	Offset	No
	Branch Access	Yes
	Online Statements	Yes
Review Triggers	Material change of Product	
	<ul> <li>Regulator request</li> </ul>	
	A significant number of complaints received from members in relation to the	
	Product	
	High Rates of Default	
	High Hardship Rates	
	High number of consumers switching to other products	
	Within 2 years of the effective date and hence at least every 2 years from the	
Review Period previous review.		and hence de least every 2 years from the
Reporting Period for Complaints  As soon as practicable and in any case within 10 days after becoming aware.		