

SWS Target Market Determination

| Product Name | Premium Fixed Rate Owner Occupied Home Loan | |
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| lssuer | South West Slopes Credit Union Ltd trading as SWSbank ABN 80 087 650 673 AFS & Australian Credit Licence Number 240712 | |
| Date of TMD | 12/09/2024 | |
| Target Market | A person/s aged 18 years or older that is/are eligible to become a member of SWSbank under our constitution and is looking to purchase/refinance a home with the certainty of a fixed interest rate and repayments for a specified period. | |
| Features | Minimum Amount | \$800,000 |
| | Maximum Amount | \$2,500,000 |
| | Maximum Loan Term | 30 Years |
| | Fixed Period | 3 years |
| | Maximum LVR | 80% |
| | Repayment Frequency | Weekly, Fortnightly, or Monthly |
| | Monthly Account Fee | \$0 |
| | Annual Fee | \$0 |
| | Establishment Fee | \$0 |
| | Late Payment Fee | \$0 |
| | Redraw Fee | \$0 |
| | Additional Repayments Per Year | Up to \$20,000 |
| | Break Fee | Yes |
| | Interest | Calculated daily and charged at the end of the month |
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| Distribution Channels/ Key Attributes | Debit Card Access | No |
| | ATM/EFTPOS Access | No |
| | Apple/Google/Samsung Pay | No |
| | Direct Deposit Available | Yes |
| | ePay and OSKO available | Yes |
| | Internet Banking & Mobile App | Yes |
| | Redraw | Yes |
| | Offset | No |
| | Branch Access | Yes |
| | Online Statements | Yes |
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| Review Triggers | Material change of Product | | |
| | Regulator request | | |
| | • A significant number of complaints received from members in | | |
| | relation to the Product | | |
| | High Rates of Default | | |
| | High Hardship Rates | | |
| | High number of consumers switching to other products | | |
| Review Period | • Within 2 years of the effective date and hence at least every | | |
| | 2 years from the previous review. | | |
| Reporting Period for | As soon as practicable and in any case within 10 days after | | |
| Complaints | becoming aware. | | |